Color Preferences for Different Topics in Connection to Personal Characteristics

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Abstract: Studies on color preferences are dependent on the topic and the relationships with personal characteristics, particularly personality, but these are seldom studied in one population. Therefore a questionnaire was collected from 1095 Dutch people asking for color preferences about different topics and relating them to personal characteristics. Color preferences regarding different topics show different patterns and significant differences were found between gender, age, education and personality such as being technical, being emotional or being a team player. Also, different colors were mentioned when asked for colors that stimulate to be quiet, energetic, and able to focus or creative. Probably, due to unconsciousness of contexts, many people had no color preference, a result that in the literature seldom is mentioned. Blue was the overall favorite color; however, most males chose for blue (25%) while most females had no color preference (18%). Black was the overall favorite color for clothing, mainly chosen by females (40%), while males primarily chose blue (27%). For building interiors subjects preferred white. For moods, subjects preferred white for being quiet or being able to focus, red for being energetic and had no color preference for being creative. It is concluded that color preferences are dependent upon the topic, and personal characteristics. The findings are important for architects, interior designers, fashion designers and product designers to have a basic idea of preferred colors for different

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INTRODUCTION

Many Differing Viewpoints on Color Preference

Since the end of the 19th century, studies on color preferences show many differences in human preferences. 1-3 One of the earliest studies found no general order of preferences for colors. Cohn¹ stated that individual taste largely determines someone's color preferences.⁴ In 1933, a common range of color preferences was observed, showing first order of color as blue, second or third as red or green and the fourth as yellow^{2,4-7} suggesting a biological cause of likes and dislikes of colors.4 These likes and dislikes can be interfered by human characteristics. While many studies established relationships between preferred colors and personal characteristics, including extensive studies of Eysenck who collected data of different researchers covering 21,060 subjects in 1941, a clear view on the relationships between color preferences and personal characteristics is still lacking. In addition, authors discuss on the relationship between color preferences and the characteristics of color such as hue, value and chroma. According to Arnhem, 8 the relationship between color preferences and the characteristics of colors is still unclear.

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Determination of Color Preferences for Different Topics

The determination of color preferences varies in many studies. In most studies, color preferences are studied by asking for an overall favorite color. Other studies ask for particular color preferences for clothing, the exterior and interior of buildings, food or cars. Schloss et al. showed differences in color preferences dependent on type of clothing. Gage¹⁰ states that black is the preferred color for clothing. In the Renaissance, black was the color of privilege and wealth. Nowadays, black clothing is worn by all levels of society and is often the preferred color for clothing and is an appropriate color for all occasions.¹⁰ People are viewed as more attractive when dressed in black or red. 11 In addition, Choo and Kim 12 indicate red and grayish tones as an elegant image. However, Vrij and Akehurts¹³ state that black clothing is seen as the stereo-type color for criminals.

In studies concerning color preferences for workspace environments, the focus is often on a specific color. The primary color preference for the workplace is white ¹⁴ or the low chroma colors of light blue, light aqua green and off white. ^{15,16} In addition, Schloss *et al.* ⁹ showed for walls a dependency with the lightness of colors.

In studies concerning food color, Hutchings¹⁷ stated that color preferences are determined by evolution. Pangborn¹⁸ found that the relationship between color and taste is strong and demonstrated that artificially colored food products, such as white wine colored with a red pigment tastes sweeter than the same white wine without the red pigment.

Color preferences for non-food products are often based on the way people want to present themselves¹⁹ or as a marketing cue.²⁰ In these cases, color is linked to the product. For instance, according to Eysenck, Katz, Valdez and Mehrabian, and Dittmar,^{2,4,6,7} blue is generally the preferred overall color. However, when purchasing a car, people do not prefer the color blue at all.²⁰ Additionally, context plays a prominent role in color preference.^{9,21,22} Advertisements are driven by looking for eye catchers asking for instance specific qualities of the color.²³ Yellow is often applied because it implies a radiating quality,²⁴ although the color yellow is scarcely mentioned as favorite color.^{4,7,20}

Factors Influencing Color Preference

Researchers found differences in color preferences related to gender. 4,7,9,14,25,26 For instance, Funk *et al.* 27 mentioned that males prefer colors related to what the color signifies, whereas females' color preferences are related to the colors' attractiveness. However, Katz² stressed that gender has no effect on color preference. Additionally, Ou *et al.* 28 found no differences between males and females in color emotions. Other researchers also found differences in color preferences related to age. 2,7,26,29,30 Lind 11 reported biological and social factors as underlying factors for color preferences and seasonal influences related to the three

color variables hue, value and chroma. Other factors are mentioned in the literature as well such as level of education, ^{32,33} intellectual development, ² culture, ^{20,26,34} marital status and background, ³⁵ region, ²⁶ lifestyles, ²⁶ and personality such as introvert versus extrovert. ³⁶

Applied Methods

The types of methods applied in studies could influence the resulting color preferences. The way color preferences are determined varies from analyzing magazines, 23 watching facial expressions,³⁷ establishing the fixation time,³⁸ counting the quantity of colored toys, clothes and room colors, 39 selecting clothing samples 36 or selecting colored squares on screens^{9,28} or photographs on screens.²² Additionally, the way the color is presented differs and varies from colored charts, 2,4,40 Milton Bradley colored papers 32 to color palettes,³⁴ colored dolls,⁴¹ colored chips,¹⁵ colored rooms, 14 colored clothing samples 36 or screens. 9,28 The number of the colors presented varies from two,³⁰ four, five, six, nine, and ten or more. 9,28,40 Sometimes colors are applied to objects that are familiar to test subjects, that is, Milton Bradley pencils.²⁹ In other studies, colors are presented using different levels of chroma and saturation. 6,9,14,22,28,40,42,43 Different information models are used to measure the degree of attractiveness,⁴⁴ the degree of pleasure, arousal, dominance and emotion that is, the model of Valdez and Mehrabian^{28,45} and models based on the Semantic Differential Scale of Osgood.^{28,44} Due to the differences in applied test materials, methods and models and different contexts, it is difficult to compare the outcomes. In addition, the qualities of the color itself may have an influence as well. There have been many discussions about the influences of these qualities on color preferences. The psychologist, Zajonc⁴⁶ indicates that value and chroma do not play any role in the process of establishing color preferences. Zajonc conceives color as a phenomenon with color groups such as blue group or the yellow group without any specifications. When color preferences are related to topics such as cars or particular clothes, contexts like backgrounds, forms and spaces or emotions and connotations such as happiness or calmness, chroma and value influence the color preference. 9,22,40,43,47–49 However, the findings of the different researchers concerning the influences of value and chroma are conflicting and do not show consistent patterns. Guilford and Smith for instance showed that people perceive color as more pleasant when brightness is added⁴⁰ while Eysenck indicates a color preference that is inversely with the luminosity factor.⁴ Park and Guerin mention that both saturation and value determine the color preference³⁴ while Acking and Küller show no effect of these two factors. 50,51

In addition, individual differences among the test subjects may contribute to the conflicting findings. By combining different aspects in one study, this study provides additional information on color preferences for different topics related to personal characteristics.

personal characteristics (please complete or r	nark) lives in t	he area	(plea	se mar	k the	right o	otion)											
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gender M/F	ZH			Gelde	rland	-	Groni	ngen										
are you color blind yes/n	o Utrecht	1	- 1	Overijssel			Flevo	land										
do you use eye correction (lenses/glasses) yes/n	o Nrd Brai	pant		Drent	ne	-	Zeela	nd										
color preferences (one cross per line)	no preferenc	w hite	Mac	violet	dark blue	blue	fight blue	tur	green	light green	yellow	orange	pink	red	dark red	brown	grey	black
what is your favounte color? what is your favounte color for clothing? what is your favounte color for the living room? what is your favounte color for the bedroom? what is your favounte color or the office? what is your favounte color or the meeting room? what is your favounte color combination (max. 3) color and mood (one cross per line) what color makes you feel calm? what color makes you feel energized? what color helps you focus?	na preferenc	w nito	line	violet	dark	blue	light blue	fur	green	light green	yellow	orange	pink	rod	dark red	brown	grey.	black
what color makes you most creative?																		
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are you rational?		1		1			-		prima	rv sch	ool		government			1		
are you emotional?		=						1	level	,			semi	public				
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do you like to be alone?								1	higher	vocat	ional		size t	ompa	iny			
are you a team player?								1	univer	sity				rsons				
are you messy?	= 1						-	1					the second second	ersons		1 1		
are you tidy?													10-49	perso	ns			
are you happy?									1				50-99	perso	ns			
do you prefer many colors around you?								1						99 per				
do you prefer much day or artificial light around yo	u?												200 o	more				

FIG. 1. The questionnaire for color preferences used in this study.

Research Questions

Many color studies focus on general color preference. Because daily people experience the physical environment and are also concerned about their clothing every day, the present research investigates both the general favorite color and color preferences for the physical environment and clothing. These topics are regularly researched. 9,11–16,19,22,26,31,34–36,44,45 Besides these physical topics it is interesting whether people have any color preferences related to their moods. This could be relevant to the physical environment as well. The color preference regarding a specific mood such as being creative might have added value related to the color preferences for a meeting room in which creative sessions could be organized. Not only is color a complex phenomenon, but so are people. A person is not only characterized by data such as age and education, but also by human characteristics. As such, this research focuses on two main research questions:

- 1. What are the color preferences of adults and do they differ per topic?
- 2. Is there any relationship between color preferences and personal characteristics, in particular personality?

METHODS

For this study, 1095 subjects were asked to complete a color preference questionnaire indicating a favorite color in general, color preferences for clothing, four types of rooms, for example, the living room and the office and color preferences for certain moods, for example, being

energetic. Eighteen subjects were excluded due to color blindness leaving 1077 subjects in our study. In this research, it is assumed that a relationship exists between a color name (such as blue) and the color people have in their mind. So the color name is conceived as a group of colors in the way Zajonc did, including differentiations concerning value and chroma. The demographics collected were: age, gender, education level, living area, type of company and size of company. On a "Likert" seven point scale the participants were asked if they considered themselves to be: technical, artistic, rational, emotional, a soloist, like to be alone, a team player, messy, tidy, happy, prefer colors and require much light. All subjects live in the Netherlands, which can be considered as European western culture. Only the names of the colors were mentioned in the questionnaire as we primarily focus on the personal image people have of colors such as for instance the group blue or the group yellow.

The questionnaires (Fig. 1) were collected by email and distributed on-site during lectures at different educational institutions of higher education. All data was processed using SPSS 16 to analyse ratios and significant correlations.

RESULTS

Study Population

The characteristics of the study population are shown in Table I. The numbers of men and women are nearly the same. The age varies mainly from 19 to 65 years old.

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TABLE I. Characteristics of the study population

Characteristics	Number	Percentages
Gender		
Male	548	50,9
Female	524	48,7
Missing		5
Total	1077	100,0
Age range		
till 18	11	1,0
19 till 25 incl.	279	25,9
26 till 35 incl	185	17,2
36 till 45 incl.	228	21,2
56 till 65 incl.	111	10,3
66 and older	5	0,5
Missing	5	5,0
Total	1077	100,0
Education		
University level	262	24,3
Higher vocational level	644	59,8
Lower vocational level	164	15,2
Missing	7	0,6
Total	1077	100,0
Work		
Government	164	15,2
Semi government	185	17,2
Business	583	54,1
Other	145	13,5
Missing	0	0,0
Total	1077	100,0

Most subjects are educated at the higher vocational level and most subjects are working in a business environment.

Favorite Colors in General

F2 Figure 2 shows the percentages of the favorite colors of the total population in this study. The color blue was the favorite color, showing the highest percentage of 19% and no color preference was second at 16.1%. The majority of females in our study had no color preference (17.7%) and blue was the second preferred color choice (13%). Both female and male chose red as the third favorite color.

Significant correlations between favorite colors and gender ($\chi^2 = 101.19$; P = 0.00; $\alpha = 0.05$), age ($\chi^2 = 0.05$)

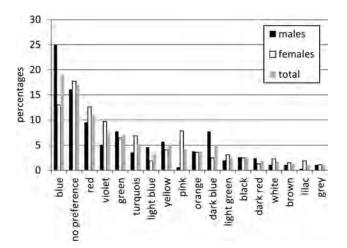


FIG. 2. The favorite colors for males and females, and total group in percentage of this specific group.

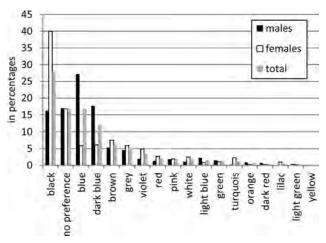


FIG. 3. Color preferences of males and females and total group for clothing in percentage of the total of the group.

121.3; P = 0.000; $\alpha = 0.05$) and education ($\chi^2 = 46.806$; P = 0.026; $\alpha = 0.05$) are found. University level educated subjects chose blue more often and subjects of vocational level had a higher preference for light green and pink. Also significant relationships between favorite colors and the personality of the subject characterized by him or herself as "being artistic" (One way ANOVA: F = 2.1092; P = 0.04; $\alpha = 0.05$) are found. People who said they were less artistic, more often chose for blue. Subjects who characterized themselves as "very artistic" chose colors that were chosen at a lower percentage, such as turquoise. No significant relationships are found with living area, type of company and size of the company.

Color Preferences for Clothing

Figure 3 shows the color preferences for clothing for males and females. In the whole sample black is the most preferred color for clothing (28%). It is especially favorite among females (40%). Males rated black at the fourth position (16%) after blue (27%), dark blue (18%) and the option "no color preference" (17%). The choice for no color preference concerning clothing was rather high: women ranked no color preference as second (17%) and men with an almost equal percentage (17%) at the third place. Among all 1077 subjects, no one preferred yellow as favorite color for clothing. Color preferences for clothing were significantly related to gender ($\chi^2 = 194.59$; P = 0.00; $\alpha = 0.05$), age ($\chi^2 = 194.59$; P = 0.000; $\alpha = 0.05$) and education ($\chi^2 = 62.831$; P = 0.000; $\alpha = 0.05$). Subjects educated at university level chose blue for a preferred clothing color and in lower extent for no color preference and black. Nearly one-third of both groups educated at higher vocational and lower vocational level chose black. Subjects with education at higher vocational level had a relative low preference for blue. The preference for blue increases with age: older people chose blue and dark blue. The youngest subjects preferred black while the oldest subjects chose black the least.

The color preferences related to clothing were significantly related to personalities "being technical" (One way

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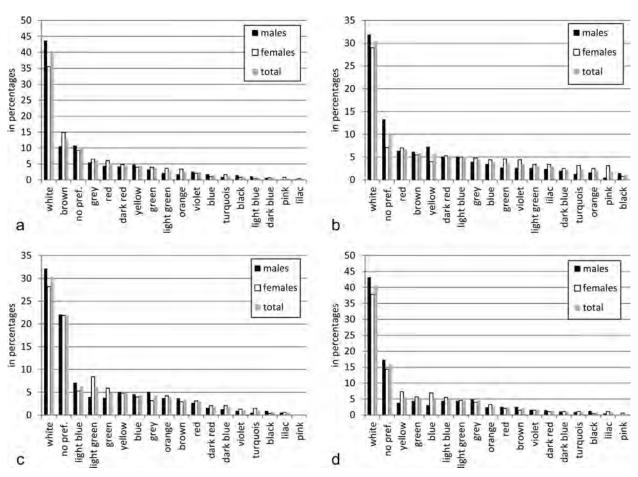


FIG. 4. Color preferences for the physical environment for males, females and the total group in percentage of that group. (a) The living room, (b) the bed room, (c) the meeting room, and (d) the office.

ANOVA: F=2.3973; P=0.020; $\alpha=0.05$) and "being emotional" (One way ANOVA: F=2.764; P=0.0113; $\alpha=0.05$). The more technical respondents preferred blue colored clothing and the less technical preferred black clothing. The more emotional respondents preferred black clothing. Color preferences were also significantly related to the degree people were liking colors around them (One way ANOVA: F=2.482; P=0.022; $\alpha=0.05$). No significant relations are found with living area, type of company and size of company.

Color Preferences for the Physical Environment

Thirty to 41 percent of all subjects chose the color white for a preferred color in four types of physical environments, the highest percentage in office spaces. For all four types of rooms, male respondents preferred white over that of females. The choice for no color preference in color was highest for meeting rooms at 22%. The percentages concerning the color preference for males and females for the physical environment are presented in F4 Fig. 4.

Color preferences for the physical environment were significantly related to gender concerning the bed room ($\chi^2 = 40.76$, P = 0.001, $\alpha = 0.05$) and the office space ($\chi^2 = 28.81$; P = 0.036; $\alpha = 0.05$), age concerning the

living room ($\chi^2 = 87.54$; P = 0.000; $\alpha = 0.05$), the bed room ($\chi^2 = 101.83$; P = 0.001; $\alpha = 0.05$) and the office space (χ^2 office space = 49.47; P = 0.007; $\alpha = 0.05$) and education concerning the living room ($\chi^2 = 42.08$; P = 0.000; $\alpha = 0.05$) and the meeting room ($\chi^2 = 35.41$; P = 0.018; $\alpha = 0.05$).

Color preferences for the physical environment were significantly related to the personality of the subjects: for the bedroom, the color preferences were significantly related to "being a soloist" (One Way ANOVA: F=3.37; P=0.003; $\alpha=0.05$); the color preferences for the office space (One Way ANOVA F=3.56; P=0.001; $\alpha=0.05$) and the meeting room (One Way ANOVA F=2.23; P=0.03; $\alpha=0.05$) were statistically significant to "being artistic." No significant relations are found with living area, type of company and size of company.

Color Preferences Related to Moods

Subjects preferred white colors around them for "being quiet" (19%) and for "being focused," 36% preferred white and 17% had no color preference. Additionally, 30% preferred red for "being energetic" and 27% had no color preference for being creative.

Color preferences for moods (Fig. 5) were significantly related to gender concerning "being quiet" ($\chi^2 = 44.66$;

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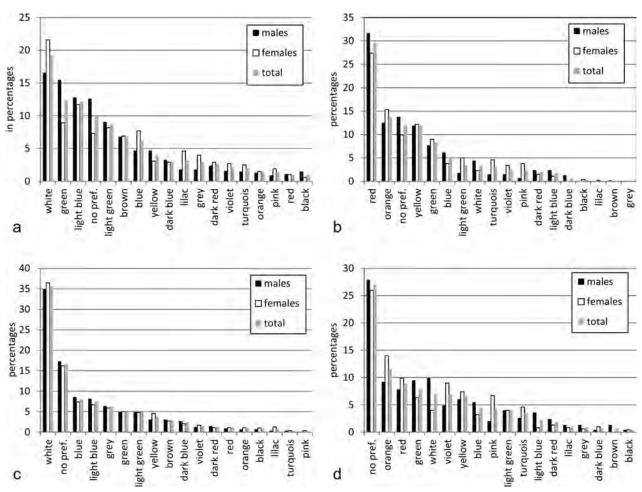


FIG. 5. Color preferences for the moods for males, females and the total group in percentage of that group. (a) Color preference for the mood "quiet" in percentage of the group males, females and total. (b) Color preference for the mood "energetic" in percentage of the group males, females and total. (c) Color preference for the mood "concentrated" in percentage of the group males, females and total. (d) Color preference for the mood "creative" in percentage of the group males, females and total.

P = 0.000; α = 0.05), being energetic ($\chi^2 = 60.1$; P = 0.001; α = 0.05) and "being creative" ($\chi^2 = 72.20$; P = 0.000; α = 0.05). For all moods significant relations exist with age (χ^2 being quiet = 108.33; P = 0.000; α = 0.05) (χ^2 being energetic = 98.54; P = 0.000; α = 0.05) (χ^2 being focused = 76.39; P = 0.000; α = 0.05) (χ^2 being creative = 79.60; P = 0.003; α = 0.05). Education was significantly related to "being quiet" ($\chi^2 = 38.46$; P = 0.016; α = 0.05), being focused ($\chi^2 = 34.45$; P = 0.023; α = 0.05) and being creative ($\chi^2 = 47.14$; P = 0.013; α = 0.05).

The color preferences for the moods were significantly related to personality: "being energetic" is significantly related to being artistic (One Way ANOVA: F=2.14; P=0.03; $\alpha=0.05$) and "being a team player" (One Way ANOVA: F=3.54; P=0.002; $\alpha=0.05$). "Being focused" is significantly related to "being a soloist" (One Way ANOVA: F=2.58; P=0.017; $\alpha=0.05$). "Being creative" is significantly related to "being artistic" (One Way ANOVA: F=3.25; P=0.002; $\alpha=0.05$). No significant relations are found with living area, type of company and size of company.

Color Preferences and Influencing Factors

Personal characteristics such as gender, age and education showed to have a significant influence on color preferences in different ways. The same holds true for personality such as "being technical" or "being a team player." To the best of our knowledge, this has never been discussed in the literature so extensive. The next table (Table II) shows the significant relations.

We analyzed four types of color preferences. For all color preferences a significant relation exist with age, that is in accordance with the literature. ^{2,7,26,29,30} The factor gender, however, did not show a significant relationship with color preferences such as the mood "being concentrated" and the color preferences for the living room and the office. In these cases males and females showed no significant differences. These findings are in accordance with Katz² and Ou²⁸ who in addition did not find significant differences in gender. The factor education has significant influence on the favorite color in general (that is in accordance to Garth³³ and Park³⁴ and the color preference for clothing. The personalities showed a different

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Influencing factors	Favourite color in general	Color preference for clothing	Color preference for clothing being quiet	Color preferen for clothing being energetic	Color preference for being able to concentrate	Color preference for being creative	Color preference for the living room	Color preference for the bed room	Color preference for types of room the office	Color preference for the meeting room
Age Gender Education Character	×× ×× artistic	X X X technical emotional liking colors	×××	X X Artistic teamplayer	Soloist ×	X X X Artistic	× ×	Soloist	X X Artistic	× × Artistic

pattern and due to the novelty of these factors, no comparison can be made with the existing literature. The personality "being artistic" shows most significant relations and is significantly related to the favorite color preference in general, the moods as "being energetic" and "being creative" and the color preferences for the office and the meeting room. In addition the personalities as "being technical," "being emotional," "liking colors," "being a teamplayer" and "being a soloist" all have—in different ways—significant influence on the analyzed color preferences.

DISCUSSION

This research concerns a collection of different types of color preferences based on using color names such as blue. It is assumed that people use these color names for a part of the spectrum belonging to a color group (such as blue). The advantage of presenting colors by mentioning the names of these colors and not by showing pictures of specific colors is that color preferences can be found for a color as a group such as blue. Showing pictures of specific colors in a questionnaire has the disadvantage that someone can have a preference for a specific color group such as blue but dislikes the presented blue due to the degrees of value and chroma. Another problem of showing pictures of colors is that the place where the questionnaire is completed influences the presented colors due to lighting in the environment.

The first research question asks what the color preferences of adults are and if they differ per topic.

The research findings show that color preferences of adults are dependent on the topic. The favorite color choice coincides with the clothing color preference. Twenty three percent of all subjects chose the same favorite color in general and the color preference for clothing. However, the color black shows a different pattern. The color preference for black clothing overall is at 28% whilst the total color preference for black as favorite color is 3%. No other relationships could be found between the four types of color preferences that were studied here. The findings are in accordance with the data mentioned in the literature^{2,4-7}: the range for favorite colors in general shows the highest preference for the color blue overall, the range for clothing shows the highest preference for black, and the range for the physical environment shows the color white. For each type of color preferences a specific pattern can be observed. There is a universal scale of color preferences according to Eysenck⁴ for specific favorite color preferences and these color preferences seems to vary inversely with the luminosity factor of the color.

That black is the preferred color choice for clothing was also found in the literature. People tend to prefer dark colors for clothing, with high percentages for black, blue, dark blue, and brown. The high percentage for the option of "no color preference" may attribute to the awareness of contexts.

FABLE II. Influencing factors on color preferences

According to Kleeman⁵² and Kwallek¹⁴ white is the color that creates a spacious feeling. This might explain the preference for white in residential and office environments that is in accordance with modern ways of architectural and interior design.

The color preferences for the four type of moods correlate with the common associations such as red being an active color 44,53-57 and white representing a neutral color. 50,51,56,57 The high percentage of "no color preference" (27%) regarding the preferred color for the mood "being creative" is striking. It seems that the subjects, in this case, were aware of context dependency in choosing a preferred color for a particular mood.

The research second asks question if there is a relationship between color preferences and personal characteristics such as gender, age, education and personality such as "being technical" or "being emotional." This study showed significant influences on color preferences (see Table II above). No influences were found due to the type or size of the company. While the literature shows evidence concerning the influence of human characteristics on color preferences, 2,4,7,9,14,20,25–27,29,30,32–36 it would be thinkable that in addition the character of the company could have any influence. This was not the case.

It can be concluded that in addition to characteristics often mentioned in the literature, such as age, gender and education, also personality, such as being technical, emotional, artistic, being a team player or being a soloist, influence the analyzed types of color preferences. However, while the factor "age" consequently influences all types of color preferences, all other analyzed types of color preferences are influenced in different ways. The color preference for clothing is influenced by most factors and the color preference for the living room by the least number of factors (Table II). It might be that subjects are aware of context factors. This could contribute to the percentages for the option no color preference for all types of color preferences surveyed. These high percentages are remarkable because these results are scarcely mentioned or found in the literature.

Another point is that the influence of factors is in agreement with the existing literature, such as with increasing age people choose more for blue ^{2,30,38} and the higher the education the more people choose for blue. ^{32,33,58}

To recapitulate the main points it is notable that this study confirmed previous findings that the color blue is the overall favorite color and for this study mainly chosen by males at 25%, whereas females primarily chose no color preference at 18%. Also notable in the literature is that the color black is often mentioned as the favorite color for clothing and for this study mainly chosen by females at 40%, while males primarily chose the color blue at 27%.

A drawback to this study is that the data collection occurred on different days, where people could have different moods, for instance influenced by weather conditions. These variations could have influenced the way participants answered as we have shown that there are relationships between color preference and mood. On the other hand, in real life, conditions vary as well and having a large population these influences could be limited. Another drawback to this study is that participants had to imagine which color they prefer without seeing an actual object. Other studies use colored charts^{2,4} or color palettes.³⁵ The advantage of visual tools is that no verbalization phase is needed to describe the colors. On the other hand, the object itself, its meaning, texture or form might influence the outcome. Showing colored clothing samples³⁶ for instance, has a disadvantage that the product and its features, such as texture might influence the color preference. In fact, there is no ideal way of studying color preference. In this study, part of the solution to the problem is tackled by asking for color preferences of different topics. This in turn makes it clear that the general color preferences differ dependent on the topic.

Regarding the practical implications cautiousness is needed in transferring preferred colors to physical products. For the clothing industry it is useful to know the color preferences and the differences of color preferences between males and females to respond on these preferences in their collections. For architects and interior architects is it practical to know that most people prefer light colors. However, the real effects of colors depend on the color qualities and its context

CONCLUSION

Adults show different color preferences dependent on the topic. There seems to be a correlation between a favorite color in general and a preferred color for clothing: overall 23% of all subjects chose the same color for their favorite color and for their clothing. The order of overall favorite colors, mentioned in the literature of past color studies, is blue, red or green, followed by yellow. This is confirmed by the results found in this study. The results from past studies showed black being the preferred color for clothing. This study also found that in total the color black was mostly preferred for clothing. However, the color preference of black was at a higher percentage for women (40%) than men (16%). Men preferred blue (27%), followed by dark blue and no color preference. This is a new insight in the color preferences for clothing distributed throughout gender. The color preference for the physical environment was white which might be influenced by modern ways of decorating the interiors of the built environment, particularly in the Netherlands. Additionally, the color preferences of the four moods, being quiet, being energetic, being able to focus and being creative, indicated learned associations. In this study, the high percentages for the choice of no color preference for being creative is striking and scarcely mentioned in previous studies.

Due to the high number of subjects and the multiplicity of data, the findings are important for architects and interior designers designing interiors for different types of moods, fashion designers selecting colors for cloths for different types of people and products designers choosing colors for different types of products.

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